



Cummings Properties

NEWSbrief

Client news, local news, upcoming events, and more

July 2022

## Help Protect Local Public Transit

**Join the Conversation:** Local workers who commute by bus may have transit challenges on the horizon. Massachusetts Bay Transportation Authority (MBTA) has released [proposed bus network changes](#) that will meaningfully impact service between Boston and Woburn. Use MBTA's [trip compare tool](#) to measure the impact of the proposed changes, and [join the conversation](#) to make your voice heard. Please contact your account manager at 781-935-8000 with any questions.



## Seen About Town



Cummings account manager **Bob Dunn** (left) and **Intelleyz** CEO **Andrew Wight** (right) enjoyed a day on the green in Brookline at the 122<sup>nd</sup> U.S. Championship.

**Intelleyz** maintains an online library of more than 10,000 training videos covering timely topics from software to soft skills, including in-demand technical and business skill content designed to help employees change, learn, and grow in today's fast-paced business ecosystem. Contact [info@intelleyz.com](mailto:info@intelleyz.com) to learn more and request a free demonstration.

Welcome New Clients

### **Cambridge Marketing Concepts**

*Marketing*

21-G Olympia Avenue, Suite 20, Woburn

### **Cruising Logistics**

*Storage and delivery*

155-D New Boston Street, Woburn

### **Inject & Perfect**

*Anti-aging therapies*

21 Cummings Park, Suite 282, Woburn

### **JMS Massage & Rebuilding**

*Massage therapy*

21 Cummings Park, Suite 206, Woburn

### **Monogram Gourmet Foods**

*Food service consulting*

260-E Concord Street, Wilmington

### **Personal Best Chiropractic**

*Pain management*

92 Montvale Avenue, Suite 2000, Stoneham

### **Andresa Scaini Spillere**

*Aesthetic services*

38 Montvale Avenue, Suite 230, Stoneham

### **Truknited**

*Freight shipping*

165-U New Boston Street, Suite 271, Woburn

### **Walpole Outdoors**

*Outdoor furniture and decor*

88 Cummings Park, Woburn

## Client News



In a recent *Forbes* feature, **BALYO** director of sales **John Hayes** advocates for solution selling over product pitching as a path to success. [Read the full thought leadership piece](#) to learn how adopting a

solution-selling marketing strategy could accelerate your business' growth.



**Cytrellis Biosystems** has named **Jason Richey** its president and CEO. Richey brings 25 years of industry experience to the aesthetic medical technology company, having held leadership positions at global medtech firms

Cutera, LivaNova, and Cyberonics. [Learn more online.](#)



**Carolyn Latanision**, of **Latanision Studio and Gallery**, has been named an Alumna of Distinction by Liberty High School, her Bethlehem, PA alma mater. Nominated by her high school class, she receives this honor in recognition of her accomplishments as an artist who is active both nationally and internationally. Contact 781-729-0691 or [Carolyn@CarolynLatanision.com](mailto:Carolyn@CarolynLatanision.com) to learn more about Carolyn's work or enroll in [watercolor classes](#).



**STR** has been recognized among the 2022 [Top Workplaces USA](#). This national award program uses employment feedback to identify the participating organizations where employees feel most valued and empowered. [View the full list](#) of companies honored in 2022.

## Cummings Buildings Power Charities



Cummings Foundation is now accepting Letters of Inquiry (LOIs) for the 2023 cycle of its [annual grant program](#). Submission of an LOI is the first step toward applying to become one of 150 local nonprofits to be awarded grants next June. Please spread the word to worthy nonprofits that are doing important work in local communities.

## Upcoming Events

---



### **Crush Colon Cancer Gala** **Saturday, August 6, 6:00 PM**

*Boston Harbor Hotel, Boston*

Join Crush Colon Cancer Fund for dinner, dancing, auctions, raffle drawings, and more at this semi-formal fundraising event.

Suggested minimum donation: \$100 per attendee. All proceeds benefit colon cancer research at Dana-Farber Cancer Institute.

Contact [juliemcd01887@gmail.com](mailto:juliemcd01887@gmail.com) to reserve your ticket. Then make your donation [online](#).



### **Food Drive**

#### **Securitas**

**Monday to Friday, 8:30 AM - 4:30 PM**

*60-K Concord Street, Wilmington*

Drop off nonperishable food and personal care items.

(No glass containers, please.)

Donations benefit Merrimack Valley Food Bank and will be accepted through **July 30**.

## Client Spotlight

---



**A Squared Media** provides marketing solutions designed to enhance branding and audience engagement. The full-service video production company crafts commercials, social media content, and website videos tailored to each business' unique message. [Learn more online](#).



**JMT Staffing Solutions** strives to connect qualified job candidates with local employers seeking temporary and permanent team members. [Learn more](#) about administrative, customer service, and accounting staffing solutions in Boston and Western MA.



**Planet Satellite**

**Planet Satellite** specializes in commercial and residential media service installation. Contact [service@planetsatellite.com](mailto:service@planetsatellite.com) or 781-939-9945 to

discuss the range of audio/video solutions offered and obtain a free quote for your project.

## Cummings in the News

---

Some of the publications below may require a subscription. This list is intended to provide a general idea of the type of news coverage Cummings has garnered in recent weeks.

[Roger Williams University dedicates new Cummings School and Institute](#)

*Boston Real Estate Times – June 7, 2022*

[Bill Cummings: this Boston billionaire is giving away his fortune](#)

*NewsBreak – June 14, 2022*

[Cummings introduces staff-wide fuel stipend to offset inflation](#)

*NBC10 Boston – 6/15/22*

[Mass. nonprofits to share in \\$25M through Cummings annual grant program](#)

*High Profile – 6/27/22*



# Friendly Reminders



**Online Service Call Reminder:** Is there a maintenance issue that needs to be addressed? Cummings provides maintenance services **Monday through Friday (except holidays) from 7:00 AM through 4:00 PM** for all building standard equipment. Clients may request service calls online by visiting [cummings.com/service\\_call](http://cummings.com/service_call) or using [Cummings' Service Call App](#). The online system not only offers a quick and easy way to report a maintenance issue but also helps expedite service.

If preferred, clients may still place a service call to 781-935-8000. Service requests are dispatched in the order received and generally responded to before the end of the next business day.

As a reminder, local police or fire departments should always be notified first in the event of a life safety emergency (e.g., fire, accident, burglary). Similarly, suspected gas leaks should be reported directly to the appropriate gas company.

**Visit Cummings.com.** The comprehensive [Client Directory](#) is a treasure trove of hundreds of local companies, almost all of which are fellow client firms in the many Cummings Properties buildings in the area. Firms are encouraged to check their own listings to ensure the information is accurate and the company is appropriately classified. There is no charge for these listings, and a second free listing under a different classification can be readily provided as well. Email your information to [group@cummings.com](mailto:group@cummings.com).



**We want to hear from you!** Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, and photos to Lisa VanStray at [lvs@cummings.com](mailto:lvs@cummings.com).

## Earn Cash for Client Referrals

**Know someone looking for space? You could earn \$1,000 or more for referring a new client to Cummings Properties.** Within our portfolio, which spans 11 cities and towns north of Boston, we have a space for every need. See details [here](#) or speak with your account manager to learn more. Earn \$1 per square foot for a successful lease with us, with a minimum referral bonus of \$1,000!

# Medical Suites

Woburn



View Featured Healthcare Offices

[Client Directory](#)

[cummings.com](http://cummings.com)

[Service Call Request](#)

[Executive Office Suites](#)



If you no longer wish to receive our emails, you may unsubscribe below.  
Unfortunately, if you unsubscribe, you will not receive important building notices such as water and electric shutdowns or fire alarm testing.