

# Cummings Center NEWSbrief



March 14, 2017

## Noteworthy News

**Congratulations!** [MassPay](#), 500 Cummings Center, Suite 4900, recently received the [Gold Stevie Award](#) for Customer Service and Client Support Team of the Year.



**We've Launched!** Cummings Properties' website is sporting a whole new look. The [newly designed mobile-friendly site](#) still offers many helpful [client resources](#), including client forms, snow parking plans, and information about marketing opportunities.

## Quick Links

[Client Directory](#)

[Cummings Properties](#)

[Service Call Request](#)

[Executive Office Suites](#)



### Submit Your News

To be included in a future edition, please email [newsbrief@cummings.com](mailto:newsbrief@cummings.com).

## Special Offer

[Burgin, Platner, Hurley Insurance Agency](#), 100 Cummings Center, Suite 425-G, is offering a 6 percent discount to Arbella auto insurance policyholders who make a minimum donation of \$50 to the Pan Mass Challenge. For more information, contact Charlie at 617-691-2669 or [ca2@bphins.com](mailto:ca2@bphins.com), or Dick at 617-691-2668 or [rp@bphins.com](mailto:rp@bphins.com), or stop by the office.

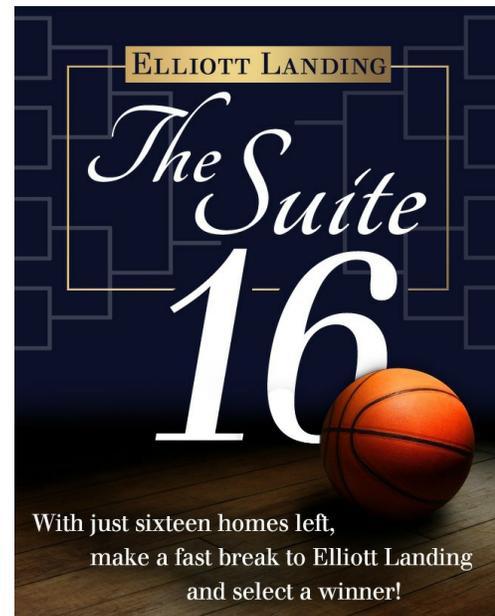
## Friendly Reminder

**No soliciting!** Although they are never 100 percent effective, "No Solicitation" door signs often deter unwanted solicitors. To obtain one of these signs, please contact your account manager, who will be happy to have a Cummings Center representative affix one to your door. The best way to dispense with unwanted solicitors is to request a business card, then ask them to leave. Pass the business card along to your account manager, and he or she will contact the soliciting firm and formally request that it stop visiting Cummings Center buildings.

## Elliott Landing

**March Madness:** With just 16 homes left, it's time to make a fast break to [Elliott Landing](#) and pick a winning suite. When filling out a bracket, consider each of the contender's strong features: Bass River views, extended balcony, penthouse location, direct garage access, two or three bedrooms, and contemporary or classic finishes.

Is your interest piqued? Cummings Properties' clients and vendors are encouraged to contact their account manager at **978-922-9000**, or email Leasing Manager **Mary Carroll** at [mcc@cummings.com](mailto:mcc@cummings.com) to schedule a personal preview.



## After a Decade

*Celebrating clients that have been at Cummings Center for more than 10 years*



Attorney Sean Keough

**Sean Keough** spent the first 10 years of his law career working as an attorney for a mid-sized Greater Boston law firm. In 2003, he felt it was time for a change, and he began the search for office space for his own practice. As a Salem resident, he felt that a North Shore location was important, both professionally and personally. He appreciates the quick commute and has been able to develop several client relationships on the North Shore and within Cummings Center.

Sean's practice mostly focuses in real estate law, providing personal and professional services to private and institutional clients. He appreciates much about leasing space with Cummings Properties, especially the variety of suite sizes.

"The ability to be flexible with our space has allowed us to stay here so long," Sean said. The needs of his practice have changed over the course of his years at Cummings Center, but he has been able to transition smoothly each time by working with Cummings Center to identify the most appropriate office space.

Sean remembers first coming to the campus and being in awe of the sheer size of the complex

and the diversity of clients. "My favorite memory of Cummings Center is my first day here. I remember walking to the door and seeing my name: It became real."

Fourteen years later, General Manager Steve Drohosky is "real" happy to have Sean as a client. "Space needs change over time for many reasons," said Steve. "We always try to meet our clients where they are and help them to be successful. Sean is a perfect example of that."



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