



## Holiday Happenings



Cummings' offices will be very lightly staffed on **Friday, December 23, Monday, December 26, and Monday, January 2**, which are the days on which Christmas Eve, Christmas Day, and New Year's Day will be observed (respectively). If you need any assistance, please contact the Leasing Office at 978-922-9000. Happy holidays!

## Holiday Market

Thank you to our clients and visitors for making this year's holiday market a huge success. We enjoyed seeing the Cummings community coming together for the holiday season. Suggestions or recommendations for next year's market? Please contact your account manager at 978-922-9000. If you missed the event and still have some shopping to do, please visit our clients who offer gift cards: [European Wax Center](#), [Orange Nail](#), [Early Harvest Diner](#), [Soall Cafe](#), [Flip the Bird](#), [Pizzeria Regina](#), and [Acapulcos](#).



## Client Congratulations

**The Leland Group**, 500 Cummings Center, Suite 1600, is among 36 Merrill Lynch teams nationwide to earn a spot on Forbes' 2022 list of "[America's Top Wealth Management Teams - High Net Worth](#)." A total of 100 teams with cumulative assets of \$288 billion were honored, and rankings were determined using quantitative and qualitative data. Congratulations on achieving this impressive recognition.

## Upcoming Event

Join [North Shore Technology Council](#),  
100 Cummings Center, Suite 223-F, on

**CELEBRATE THE  
HOLIDAYS!**



**Tuesday, December 20 from 5:00 to 8:00 PM** for a **Holiday Networking Event** at True North Ale Company. For additional information or to register, visit the [event page](#).

## Noteworthy News

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**Megan O'Connor**, CEO of **Nth Cycle**, 100 Cummings Center, Suite 151-B, recently had the opportunity to meet Prince William and Princess Kate. Read more about the visit in this [Vanity Fair](#) article.



**Joyce Cummings** joined attorneys **Linda Johnson** and **Jennifer Parent**, of Woburn client firm **McLane Middleton**, for a candid conversation about life, family, and philanthropy. Listen to this engaging episode of [What's Her Story](#) to learn how the former hospital dietician came to co-found one of the region's largest private foundations and what has inspired her to keep on giving.

## Friendly Reminder

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**Holiday Thanks:** While we recognize some clients may wish to express appreciation during the holiday season for those who have served them well, please note that Cummings Properties staff members are not permitted to accept gratuities. Staff members are pleased to provide the many services included in clients' leases and take pride in providing the very best possible service in a friendly, efficient manner. For those wishing to express appreciation, thank you notes are always welcome.

## Call for Submissions

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**We want to hear from you!** Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, and photos to Helen at [newsbrief@cummings.com](mailto:newsbrief@cummings.com).

There will be no publication on Tuesday, December 27. Leasing clients who would like to share news or photos in the **January 10** edition are asked to provide their submissions **by 4:00 PM on January 5**.

## Simple Smiles

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Simple Smiles was created to help everyone start the week off learning, imagining, and smiling. We invite all MetroNorth News readers to submit photos of something or some place they find interesting, informative, or exciting. Please refrain from sharing photos that feature people.





## Shoe Snippets

*Fun facts about the historic Cummings Center site, formerly known as "The Shoe"*

In 1933, *Fortune* magazine featured an article highlighting United Shoe Machinery Company's (USMC) then-innovative policy on equipment: The manufacturer would simply lease the relevant tools rather than outright selling them. This approach was "based on the principle that if you can save a man \$10 and charge him \$2 for the service, it does him no harm if you made a good profit on the \$2." The company's monopolistic leasing system assured USMC of a steady income, it said, for as long as shoes continued to be made.

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[cummins.com](http://cummins.com)

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