



**June 2018**

## Meet Your Account Manager



We are pleased to announce that **Cindy Canavan** has joined Cummings Properties as account manager for TradeCenter 128. A resident of Reading, Cindy came to the Company from The Arbors at Stoneham, where she served as director of marketing. A military spouse for 20 years, Cindy has traveled extensively around the world and has lived in more than five

states. She is looking forward to meeting and working with all TradeCenter 128 clients, so when you see her on campus, be sure to say hello. Cindy can be reached at 781-569-2344 or [clc@cummings.com](mailto:clc@cummings.com).

## Quick Links

Client Directory

Cummings Properties

Service Call Request

Executive Office Suites



## Seen Around Campus



Spring showers - and the Cummings grounds crew - brought flowers to TradeCenter's outdoor seating area. We hope you enjoy them!

Want to be "Seen Around Campus"? Email your photos to Lisa VanStry at [lvs@cummings.com](mailto:lvs@cummings.com).

## New Clients

### [AMA Xperteye](#)

400 TradeCenter, Suite 4880

*Developer of remote and hands-free smart-glasses*

### [Next Step Healthcare](#)

400 TradeCenter, Suite 7950

*Healthcare staffing for nursing facilities*

### [Mitsubishi Heavy Industries America](#)

400 TradeCenter, Suite 7800

*Heavy machinery manufacturer*

## Client News



[Boston Business Journal](#) recently announced the [50 fastest-growing private companies](#) in Massachusetts. Congratulations to TradeCenter 128 client [Everquote Inc.](#), as well as additional Cummings clients [Carlson Management Consulting](#), [GreenBanana SEO](#) and [MassPay](#), for making the list.



[Liberty Bay Credit Union](#) is now a member of the [CO-OP Shared Branching Network](#). Shared Branching, a national network of credit unions, has more than 5,000 branch locations. Liberty Bay members are able to bank at any of its five locations as well as the shared branches nationwide.



[McLane Middleton](#) has been recognized with five law firm rankings and 19 distinct individual attorney rankings in Chambers USA's [Guide to America's Leading Lawyers](#).

## Upcoming Events

### [Home Buying Guide](#)

**Tuesday, June 19, 5:30 PM refreshments; 6:00 PM seminar**

300 TradeCenter, Suite 4500

Hosted by [Liberty Bay Credit Union](#)

Learn about the stages of home buying, financing information, programs, and resources.

### **Business for Breakfast: Marketing for Small Businesses**

**Wednesday, June 27, 8:00 - 9:30 AM**

300 TradeCenter, Suite 5550

Hosted by Cummings Executive Suites and featuring guest speaker Jamie Bradley of [Sophwell](#).

For more information or to RSVP, contact Theresa at 781-569-5928.

### [College Funding Guide](#)

**Wednesday, June 27, 5:30 PM refreshments; 6:00 PM seminar**

Events held at 300 TradeCenter, Suite 4500

Hosted by [Liberty Bay Credit Union](#)

Understand the financing process, and learn how to maximize college funding options.

## Special Offers

**Need gift ideas?** Remember your neighboring merchants as you plan your graduation and Father's Day shopping. Cummings Properties is home to many different businesses with a variety of fine offerings. Check out the [Client Directory](#) to discover all that is available, now and throughout the year.

## Local News

**It's farmers' market season!** Find healthy fresh foods, enjoy the community vibe, and support the local economy. Learn about [farmers' markets in the area](#).



## The Latest at Cummings

A recent issue of [Boston Globe Magazine](#) featured an essay adapted from Bill Cummings' new book, [Starting Small and Making It Big](#). The memoir is available for purchase at [Gardens Galore](#), located at 300 TradeCenter, Suite 1450, and online at [cummings.com/book](#). The book retails for \$16.95, with discounts available online for purchases of three or more copies, and all proceeds from the sales go to charitable causes. *Starting Small* will make the perfect gift for graduation season and Father's Day!

(Illustration by Graham Roumieu.)



GRAHAM ROUMIEU FOR THE BOSTON GLOBE

## Cummings Buildings Powers Charities

Across Greater Boston, 100 organizations are opening packages to find a message proclaiming "You got it!" The new round of [\\$100K for 100](#) grant winners will be celebrated at a June 7 reception at the TradeCenter 128 Atrium. Visit Cummings' [Facebook](#) and [Twitter](#) pages to see the touching, creative, and sometimes hilarious reactions from nonprofit staff members.



## Friendly Reminders

**Updating client emails:** Email is Cummings Properties' primary method of communicating information to clients. To ensure the appropriate personnel are receiving important details about building maintenance, power outages, etc., client firms are encouraged to share updated contact information with Cummings Properties. Please take a moment to email [Lisa VanStry](#) with the names and email addresses of all employees at your firm who would like to receive building notices as well as this monthly newsletter. If someone within your company has unsubscribed and would like to re-subscribe, please also contact [Lisa](#).

**Bike Racks:** Bike racks are located near **Al's TradeCenter Café** and at the lower level of the parking garage, near C-1. As a reminder, bicycle riding is not permitted *inside* any building at any time.

**Prevent Fruit Flies:** It's fruit fly season again, but clients can help prevent their appearance by keeping uneaten foods covered and eating areas clean. If a fly does make its way into your office, here's how to remove it: Fill a mason jar with vinegar about a quarter of the way full. Punch a hole in the lid that is just large enough for a fly to enter, and leave the jar in your office. If a fly finds its way in, it will crawl inside the jar to access the vinegar and will be unable to escape.

**Smoking:** In accordance with [Massachusetts Smoke-Free Workplace Law](#), smoking is prohibited at all times *anywhere* inside Cummings Properties' buildings, including bathrooms, hallways, stairways, lobbies, etc. By state law, all those wishing to smoke must do so outdoors and **at least 30 feet away** from any building entrance.

**Upcoming holiday:** Cummings Properties' offices will be closed **Wednesday, July 4**, in honor of Independence Day.

## Referral Opportunity

**Earn \$1 for every square foot your referral leases from Cummings Properties.**

[See details here](#), or speak with Account Manager **Cindy Canavan** to learn more about the referral program, this featured space, or other spaces available at TradeCenter 128 and elsewhere within Cummings Properties' portfolio.



- Ideal for Lab, Medical, or Office use
- Subdividable
- Available December 2018



# Benefits of leasing at 200 Boston Ave., Medford



## Half of Boston & Cambridge lease rates

Low full-service lease rates and no downtown commute



## On-site MBTA bus service

Also convenient to Green Line service



## Free on-site garage parking

Plentiful free covered parking for cars & bikes

Contact Cindy Canavan | 781-569-2344 | [CLC@cummings.com](mailto:CLC@cummings.com)

View more spaces on our [website](#)

If you no longer wish to receive our emails you may [unsubscribe](#). Unfortunately, if you unsubscribe, you **will not** receive important building notices such as water and electric shutdowns, or fire alarm testing.